

## Details of Franco Grasso's Revolution Plus business offer for new clients

## WHAT IT COSTS AND INCLUDES:

- » The cost of the software stands at 8% calculated on the monthly increase in room invoice (gross of VAT), comparing with the same month of the previous year, with no compensation among the different months.
- » The Contract is annual/seasonal, with only one I automatic renewal.
- » A sanction of 690 Euro plus VAT is applied in the case of cancellation prior to the end of the first year/season.
- » The service includes:
  - Setting the software on the basis of the facility's features;
  - Creating personalised starting rates using historical data;
  - The best business strategy;
  - A one-hour meeting with one of our Forecast Managers to jointly assess progress every two weeks.

## **EXCEPTIONS:**

- » In the case of a facility in its first year of activity and/or without historical data: contact us to assess the best formula together.
- » In the case in which preliminary analysis reveals objective difficulties in obtaining an invoice increase: We shall take care to inform you in good time and reserve the possibility of considering a different contractual agreement.
- » In the case of the Property Manager: We should jointly assess the feasibility of both using the software and sales conditions.